



PROPOSED AFFILIATION AND SPORT FEE SUMMARY

INTRODUCTION:

In preparing the 2024 budget, CIS was very aware of the cost-of-living pressures impacting CIS costs, and our Associations & Members.

As a result, NSW CIS is proposing to increase the base rate of affiliation fees by only 1% and base rate sport fees by 2%, despite inflation sitting at 6%.

There have been some additional factors which have meant that CIS has had to take a different approach to the budget in 2024.

1. This appointment of the NSW All Schools Sports Program Coordinator has added approximately **\$70,000** to budget expenses for CIS.
2. The School Sport Unit will also be passing on the cost of the Primary and Secondary School Sport Australia Affiliation Fees to CIS and CCC in 2023 and 2024 - approximately **\$30,000**.

DECISION MAKING:

CIS made the following considerations when deciding how to best manage these significant additional costs:

- The budget must be self-sustaining.
- Some of our member schools are small & sensitive to increases in our Affiliation Fees.
- Split the costs between Affiliation Fees (everyone bears the cost) and Sport Fees (users pay).
- Largest increase to the budget is from All Schools and relevant to Secondary members only.
- Significant increases from PSSA will impact 2025 budget and relevant to Primary members only.

AFFILIATION FEES:

We looked at the increase required to support our operations budget without the All Schools & PSSA contributions and SSA Affiliation fees.

- The AIS have estimated a 2.5% increase in enrolments.
- CIS have kept costs low, needing only a small increase of 1% to cover our operation costs.
- The base affiliation fee is \$4.92 (\$5.41 incl GST) up from \$4.88 (\$5.36 incl GST) in 2023.

In consultation with the Board, we have decided to allocate the cost of the All Schools Contributions (cost of coordinators role, operations and branding) to Secondary enrolments only.

In addition, CIS understands that if we pass on the full amount of these contributions, it is a significant increase for our members so **CIS will cover half the cost of the contributions for 2024 only**. This decision keeps the increase for secondary enrolments to only \$0.33 (\$0.36 incl GST).

In accordance with how we dealt with the All Schools Contributions, we also allocated the PSSA levies we currently pay each year forecast at \$11,025 for 2024, to Primary enrolments only. Cost per primary enrolment \$0.26 (\$0.28 incl GST)

We will only split the costs between Primary and Secondary for external costs coming directly from the School Sport Unit.

Total Primary Affiliation Fee: \$5.18 (\$5.70 incl GST) – total increase of 34 cents
Total Secondary Affiliation Fee: \$5.25 (\$5.77 incl GST) – total increase of 41 cents

SPORT FEES

We have applied a modest 2% increase to the Sport Fees for 2024 to cover inflationary cost increases.

We have decided to exclude the new SSA Affiliation fees (both primary and secondary) and the costs of trophies, awards, medallions from the operations budget and include them in the Sports Fee calculations, as these costs can be more attributed to a user pays approach.

The cost of these expenses is \$54,800 and increases the Sport Fee by \$5.77 (\$6.35 incl GST) across both Primary and Secondary.

We understand that this is a significant increase, but we have had to find ways to fund the additional expenses and distribute the burden fairly.

Total Sport Fee for 2024: \$30.03 (\$33.04 incl GST) – total increase of \$6.87 per student

FUTURE CONSIDERATIONS

* Secondary affiliation fees will increase again in 2025 to cover the full costs of the All Schools Contributions, as CIS will not be contributing 50% of the cost in 2025 as will be the case in 2024.

* Primary Affiliation Fees will also increase in 2025 as the School Sport Unit passes significant projected PSSA costs onto CCC & CIS.

RISKS

* Financial Risk if enrolment numbers are less than the AIS expects in 2024 and if inflationary pressures increase prices more than allowed in our budget.

* Loss of a Major Sponsor – NGS Super or Valour

- **The NGS Super Sponsorship** contract has expired and is currently being re-negotiated.
- The Financial Risk associated with this sponsorship is \$63,707 in sponsorship revenue.

- **The Valour Sponsorship** contract was due to expire in June 23, but has been extended by 11 months as it was placed on hold during COVID.